

BRANCH MANAGER FOR VARIOUS LOCATIONS IN MAHARASHTRA

POST CODE: BM-MAH-VL-FEB2014

Position: **Branch Manager**

Profile: To Head the Branch in all areas of branch work especially business development

No of vacancies: **7 (tentatively)**

Location: Aurangabad, Nanded, Ahmednagar, Amravati, Satara, Pune and Kolhapur

Eligibility:

1. Age not exceeding 28 years as on 01-03-2014 (relaxation can be considered based on commensurate, relevant prior experience)
2. Any Graduation from a UGC recognized university. Graduates from Open University will not be considered. Post graduation & professional qualification/ CAIIB to be given additional weightage.
3. Minimum 3 years of experience in retail credit / marketing of financial products / branch operations in banks/ HFCs/FIs preferably in managerial position. Exposure in mortgage lending will be preferred.
4. Extensive in-depth knowledge of local market with good networking capacity with builders / developers is a must.
5. Fluency in Marathi besides English is must. Working knowledge of Hindi will be an added advantage.
6. For internal candidates of Repco Group of institutions, those who are eligible for elevation to this cadre as per the internal promotion policy can only apply and all applications shall be routed through proper channel or with NOC from the Competent Authority. Acceptance of applications will depend on fulfillment of the eligibility criterion as detailed above.

Job Description

- To source new business (home loan/LAP) as per target given in conformity with the credit policy of the Company
- To handle lending operations of branch, which require speedy processing of applications / initial credit appraisal at branch level/follow up of loan approvals with CO / disbursements/ post disbursal monitoring.
- To coordinate with panel valuers / advocates for effective delivery
- To monitor collections and manage effectively the receivables and achieve the targets set for recovery / NPA
- Timely achievement of business targets set under different parameters and make the branch a profit center
- To ensure effective brand building and business promotion (through various marketing and sales activities)
- To ensure prompt and best client service

Pay & Perquisites:

CTC starting from Rs.6.00 lakhs per annum (fixed + variable). Experienced candidate would be compensated suitably as per market norms.

HOW TO APPLY:

Eligible candidates are requested to apply only as per the enclosed bio-data format (along with NOC if applicable). Applications sent in any other format will not be considered.

Applications in a sealed envelope super-scribing the Post Code shall be forwarded to the address as given below by post to reach the addressee on or before March 8, 2014:

The Deputy General Manager (HR)
Repco Home Finance Limited
3rd Floor, Alexander Square
New No. 2/Old No. 34 & 34
Sardar Patel Road, Guindy
Chennai- 600 032

Scanned copy of the bio-data can also be mailed to **personnel@repcohome.com**. The subject of the mail shall be "**Application for BM-MAH-VL-FEB2014**"

Applications received after due date and in any other format except the prescribed bio data format will not be considered.

The shortlisted candidates shall be called for further selection process subsequently. The date & venue & mode of the same will be communicated to the shortlisted candidates in due course. The Company reserves the right to accept / reject any /all applications without assigning any reason or even abandon the recruitment process. No further communication/ correspondence in this regard after submission of application will be entertained.