



The Lakshmi Vilas Bank Limited, a very well-known and totally technology driven private sector bank, with over 8 decades of distinguished and dedicated service to the nation, offers challenging opportunities to qualified and well experienced Banking Professionals to join and drive its ambitious growth plan, Pan India:

❖ **National Sales Manager – Retail Business Group:**

Retail Business Group would be focused on Working Capital/Term exposures for Client Groups under Rs.7 Crores.

The Right candidate should have Good Product Knowledge on Both Fund and Non fund based products with hands-on experience in Client management. Holistic approach in handling both Asset/Liability of Customers is a pre-requisite for all Client groups. Should possess good knowledge of Credit appraisal/processing, marketing, pre and post sanction documentation etc.

- ❖ Minimum Graduates/Post Graduates/MBA with at least 7 to 10 years' experience in Working Capital funding with Private Sector Banks.
- ❖ Willingness to travel extensively and deliver on targets.
- ❖ Should be self-motivated person.
- ❖ Ability to Build/Manage teams and deliver on Sales Targets.
- ❖ Age group: Below 40 years
- ❖ Location: Chennai
- ❖ Remuneration on CTC basis and would be commensurate with present role and emoluments.

❖ **Regional Sales Managers – Retail Business Group:**

Retail Business Group would be focused on Working Capital/Term exposures for Client Groups under Rs.7 Crores.

The Right candidate should have Good Product Knowledge on Both Fund and Non fund based products with hands-on experience in Client management. Holistic approach in handling both Asset/Liability of Customers is a pre-requisite for all Client groups. Should possess good knowledge of Credit appraisal/processing, marketing, pre and post sanction documentation etc.

- ❖ Minimum Graduates/Post Graduates/MBA with at least 5 to 7 years' experience in Working Capital funding with Private Sector Banks.
- ❖ Willingness to travel extensively and deliver on targets.
- ❖ Should be self-motivated person.
- ❖ Ability to Build/Manage teams and deliver on Sales Targets.
- ❖ Age group: Below 35 years
- ❖ Location: Chennai, Mumbai & Delhi
- ❖ Remuneration on CTC basis and would be commensurate with present role and emoluments.

❖ **Relationship Manager – Retail Business Group:**

Retail Business Group would be focused on Working Capital/Term exposures for Client Groups under Rs.7 Crores.

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- ❖ Minimum Graduates/Post Graduates/MBA with at least 3 to 5 years' experience in Working Capital funding with Private Sector Banks.
- ❖ Willingness to travel extensively.
- ❖ Have a flair for selling products of the bank and deliver on sales targets.
- ❖ Age group: Below 30 years
- ❖ Location: Branch locations Pan India
- ❖ Remuneration on CTC basis and would be commensurate with present role and emoluments.

Apply in strict confidence within 31.03.2014 superscribing the envelope with the position applied for by Courier/Mail to

THE ASSISTANT GENERAL MANAGER

HRD DEPARTMENT

THE LAKSHMI VILAS BANK LIMITED

REGD. & ADMN.OFFICE
SALEM ROAD, KATHAPARAI
K A R U R – 639 006.

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